

Sales



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# Partnership Packages CloudFest

<b>DIAMOND PLUS</b> Partner	<b>DIAMOND</b> Partner	<b>PLATINUM</b> Partner	<b>GOLD PLUS</b> Partner	<b>GOLD</b> Partner
(limited to 2 partners)			(limited to 40 partners)	
Presentation Opportunities				
1 main.FORUM speaking slot (30 minutes, guaranteed)	1 main.FORUM speaking slot (30 minutes, guaranteed)	1 main.FORUM speaking slot (20 minutes, guaranteed)		
1 breakout.SESSION guaranteed: • speed.SESSION (10 min - 15 min), or • breakout.SESSION (30 min), or • panel.DISCUSSION (if applicable) Prime Speaking Slot	1 breakout.SESSION guaranteed: • speed.SESSION (10 min - 15 min), or • panel.DISCUSSION (if applicable)	1 breakout.SESSION (if available): • speed.SESSION (10 min - 15 min), or • panel.DISCUSSION (if applicable)	1 breakout.SESSION guaranteed: • speed.SESSION (10 min - 15 min), or • panel.DISCUSSION (if applicable)	
Exhibiting Opportunities				
<ul> <li>35 sqm (7 m x 5 m) Diamond booth space at cloud.FAIR</li> <li>Prime Booth Location</li> <li>Bonus 10 sqm Booth Space</li> </ul>	35 sqm (7 m x 5 m) Diamond booth space at cloud.FAIR	20 sqm (5 m x 4 m) Platinum booth space at cloud.FAIR	7.5 sqm (3 m x 2.5 m) Gold Booth space at cloud.FAIR	7.5 sqm (3 m x 2.5 m) Gold Booth space at cloud.FAIR
3 co-exhibitors allowed	2 co-exhibitors allowed	1 co-exhibitor allowed		
Branding Opportunities				
Title sponsor of the event Co-branding of entire Event	Diamond logo prominently displayed in primary publications	Platinum logo displayed in primary publications	Logo displayed in primary publications	Logo displayed in primary publications
2 main entrance flags	1 main entrance flag			
Branded floor decals	Branded floor decals			
30% discount on additional branded sponsorship opportunities	30% discount on additional branded sponsorship opportunities	20% discount on additional branded sponsorship opportunities	10% discount on additional marketing opportunities	
Content Pack	Content Pack	Content Pack		
	<ul> <li>Pre-event CloudFest social media speaking announcements</li> <li>Your 30 second video spot displayed event-wide at least 4x / hour on rotation during event</li> </ul>	<ul> <li>Pre-event CloudFest social media speaking announcements (depending on availability)</li> <li>Your 30 second video spot displayed event-wide at least 2x / hour on rotation during event</li> </ul>		
main.FORUM speaking slot	main.FORUM speaking slot	main.FORUM speaking slot		
<ul> <li>Livestreamed</li> <li>Recorded speaking sessions uploaded to the CloudFest YouTube Channel – without watermark</li> <li>Recorded session to be cross promoted on CloudFest Twitter and Facebook channels</li> </ul>	<ul> <li>Recorded speaking sessions uploaded to the CloudFest YouTube Channel – without watermark</li> <li>Recorded session to be cross promoted on CloudFest Twitter and Facebook channels (depends on availability)</li> </ul>	<ul> <li>Recorded speaking sessions uploaded to the CloudFest YouTube Channel (depends on availability) – with watermark*</li> <li>Recorded session to be cross promoted on CloudFest Twitter and Facebook channels (depends on availability)</li> </ul>		
Sales Opportunities				
Diamond meeting room included	Bookable Diamond meeting room	<ul><li>Bookable meeting room</li><li>Up to 10 min walk</li></ul>	<ul><li>Bookable meeting room</li><li>Up to 20 min walk</li></ul>	<ul><li>Bookable meeting room</li><li>Up to 20 min walk</li></ul>
Close by and private	Across from booth			
Amenities				
5 VIP tickets	5 VIP tickets	3 VIP tickets	2 VIP tickets	2 VIP tickets
Unlimited standard tickets	Unlimited standard tickets	Unlimited standard tickets	Unlimited standard tickets	Unlimited standard tickets
140,000 €	72,000 €	36,000 €	15,000 €	12,000 €

\* Watermarked copies of the recorded session will be made available upon request. »Watermark removed« versions of the video recordings will be available for a nominal 600 € surcharge.

## **Marketing Options**

VIP Lounge	70,000 €
Balkony Lounge	60,000 €
ConneXion Party	54,000 €
Digital Media Sponsor	50,000 €
main.FORUM naming rights	50,000 €
VIP Event	27,000 €
CEO Dinner	<b>25,000 €</b> /day
Event bags	25,000 €
Internet Lounge	25,000 €
The Bar »Colosseo«	25,000 €
EP Express Branding	24,000 €
Come2Gather Party	22,000 €
Uptime Concert	22,000 €
Coffee Mugs	21,000 €
Mirror Branding - Hotel Rooms	20,000 €
night.TALK	20,000 €
BierFEST	17,500 €
Lanyards	16,000 €
Tunnel Branding	16,000 €
Host/ Hostess Outfit	15,000 €
main.FORUM Seat Branding/Signage	15,000 €
Mobile App	15,000 €
Shuttle Bus	15,000 €
VIP Shuttle	15,000 €
Badges	13,500 €
Hotel Key Cards	12,500 €
Barista Café	<b>12,000 €</b> /café
Welcome Greeting	<b>12,000 €</b> / item
Program Booklet Back Cover	10,500 €

Live Streaming Partner	10,000 €		
WiFi	10,000 €		
Pens	8,500 €		
cloud.FAIR Stamp Cards	8,000 €		
Hackathon	<b>8,000 €</b> / sponsored project		
Writing Pads	8,000 €		
Buisness Center	7,500 €		
Coffee Break	<b>7,500 €</b> / day		
Lunch Sponsoring	7,500 €		
Napkins	7,000 €		
Photo Booth	<b>7,000 €</b> / night event		
Morning Fitness	6,000 €		
Restroom Facilities	6,000 €		
Hostess License	5,000 €		
Karaoke	<b>5,000 €</b> /night		
Park Attractions	<b>4,000 €</b> / attraction		
Push-Notification	3,000 €		
Brochure Distribution	2,000 €		
Hotel TV Commercial	<b>2,000 €</b> / day		
main.FORUM commercial	<b>2,000 €</b> / day		
Man Street Flags	<b>5,000 €</b> / 5 flags		
	<b>7,500 €</b> /10 flags		
	<b>12,000 €</b> / 20 flags		
Insert for Event Bags	<b>2,500 €</b> for the first insert,		
	<b>1,500 €</b> for any additional Insert		
Cloudfest Program Advertisement	<b>5,000 €</b> 1/1 page		
	<b>10,500 €</b> Back Cover		

### **Marketing Packages**



## **CloudFest 2019 Floor Plan**

